

Annual Report  
For the year ended March 31, 2019

**Consolidated Financial Statements  
for the Fiscal Year Ended March 31, 2019  
(April 1, 2018 - March 31, 2019)**

 **FUJI OIL HOLDINGS INC.**

## Consolidated Balance Sheets

	FY2018 as of Mar. 31, 2018 Amount	FY2019 as of Mar. 31, 2019 Amount	(Millions of yen) vs. last year Variance Amount
<b>[Assets]</b>			
<b>Current assets</b>	130,805	185,410	54,605
Cash and deposits	13,009	21,217	8,208
Notes and accounts receivable-trade	64,031	71,192	7,161
Merchandise and finished goods	23,866	31,315	7,449
Raw materials and supplies	24,474	53,895	29,421
Other current assets	5,841	8,042	2,201
Allowance for bad debt	(419)	(254)	165
<b>Fixed assets</b>	139,925	197,979	58,054
<b>Tangible fixed assets</b>	94,883	113,046	18,163
Buildings and structures, net	35,279	38,574	3,295
Machinery and vehicles, net	35,856	49,671	13,815
Tools and fixtures, net	2,374	2,461	87
Land	14,734	14,759	25
Construction in progress	6,638	7,580	942
<b>Intangible fixed assets</b>	22,077	64,311	42,234
Goodwill	11,647	54,086	42,439
Other intangible fixed assets	10,430	10,225	(205)
<b>Investments and other assets</b>	22,964	20,620	(2,344)
Investment securities	16,484	12,388	(4,096)
Net defined benefit asset	2,076	2,707	631
Deferred tax assets	642	1,178	536
Other fixed assets	3,915	4,468	553
Allowance for bad debt	(154)	(123)	31
<b>Total assets</b>	<b>270,731</b>	<b>383,389</b>	<b>112,658</b>
<b>[Liabilities]</b>			
<b>Current liabilities</b>	67,460	168,333	100,873
Notes and accounts payable-trade	25,210	31,723	6,513
Short-term borrowings	19,747	114,249	94,502
Commercial papers	5,000	-	(5,000)
Accrued income taxes	2,263	1,531	(732)
Accrued bonuses for employees	2,415	2,533	118
Accrued bonuses for directors	86	106	20
Other current liabilities	12,738	18,188	5,450
<b>Fixed liabilities</b>	38,372	55,828	17,456
Bonds	10,000	10,000	-
Long-term borrowings	21,865	36,205	14,340
Deferred tax liabilities	3,221	5,653	2,432
Liability for retirement benefits	2,088	1,992	(96)
Other fixed liabilities	1,196	1,976	780
<b>Total liabilities</b>	<b>105,833</b>	<b>224,162</b>	<b>118,329</b>
<b>[Shareholder's equity]</b>			
<b>Shareholder's equity</b>	156,098	160,249	4,151
Common stock	13,208	13,208	-
Capital surplus	15,609	12,478	(3,131)
Retained earnings	129,031	136,315	7,284
Treasury stock	(1,750)	(1,752)	(2)
<b>Accumulated other comprehensive income</b>	4,112	(3,829)	(7,941)
Unrealized holding gain on securities	5,543	4,176	(1,367)
Unrealized loss on hedging instruments	(329)	(9)	320
Translation adjustments	(592)	(7,487)	(6,895)
Accumulated remeasurements of defined benefit plans	(509)	(507)	2
<b>Non-controlling interests</b>	4,686	2,806	(1,880)
<b>Total net assets</b>	<b>164,897</b>	<b>159,227</b>	<b>(5,670)</b>
<b>Total liabilities and net assets</b>	<b>270,731</b>	<b>383,389</b>	<b>112,658</b>

## Consolidated Statements of Income

	Fiscal Year Ended <b>FY2018 Full</b> from Apr. 1, 2017 to Mar. 31, 2018	Fiscal Year Ended <b>FY2019 Full</b> from Apr. 1, 2018 to Mar. 31, 2019	(Millions of yen) Variance
Revenue	307,645	300,844	(6,801)
Cost of sales	244,145	235,593	(8,552)
Gross profit	63,500	65,250	1,750
Selling, general and administrative expenses	43,018	46,725	3,707
Operating profit	20,481	18,525	(1,956)
Interest income	434	305	(129)
Dividend income	183	144	(39)
Share of profit in investments accounted for using equity method	147	84	(63)
Other non-operating income	514	490	(24)
Total non-operating income	1,279	1,025	(254)
Interest expenses	716	510	(206)
Foreign exchange losses	230	-	(230)
Provision of allowance for doubtful accounts	298	-	(298)
Other non-operating expenses	531	863	332
Total non-operating expenses	1,776	1,374	(402)
Ordinary profit	19,983	18,176	(1,807)
Gain on sales of investment securities	802	2,182	1,380
Gain on sales of fixed assets	-	19	19
Return of profit gained through short term trading	348	-	(348)
Extraordinary gain	1,151	2,202	1,051
Loss on disposal of fixed assets	440	665	225
Impairment loss	836	2,039	1,203
Loss on disaster	-	505	505
Loss on valuation of shares of subsidiaries and affiliates	34	428	394
Business restructuring expenses of subsidiaries and affiliates	767	200	(567)
Loss on valuation of investments in capital of subsidiaries and affiliates	221	-	(221)
Extraordinary loss	2,301	3,840	1,539
Income before income taxes	18,833	16,538	(2,295)
Income taxes	5,165	3,974	(1,191)
Income taxes adjustment	(606)	562	1,168
Total Income taxes	4,558	4,536	(22)
Net income	14,274	12,002	(2,272)
Net income attributable to non-controlling interests	532	420	(112)
Net income attributable to owners of parent	13,742	11,582	(2,160)

**Consolidated Statements of Cash Flows**

(Millions of yen)

	Fiscal Year Ended <b>FY2018 Full</b> from Apr. 1, 2017 to Mar. 31, 2018	Fiscal Year Ended <b>FY2019 Full</b> from Apr. 1, 2018 to Mar. 31, 2019	Variance
<b>I Cash flows from operating activities</b>			
Income before income taxes	18,833	16,538	(2,295)
Depreciation and amortization	10,900	11,989	1,089
(Inc)/dec in net defined benefit asset	(1,053)	(630)	423
Inc/(dec) in liability for retirement benefits	1,091	(39)	(1,130)
Interest income and dividend income	(617)	(449)	168
Interest expenses	716	510	(206)
Impairment loss	836	2,039	1,203
Loss on disaster	-	505	505
Share of loss/(profit) in investments accounted for using equity method	(147)	(84)	63
Loss/(gain) on sales of investment securities	(802)	(2,182)	(1,380)
Loss/(gain) on disposal of fixed assets	440	646	206
Loss on valuation of shares of subsidiaries and affiliates	34	428	394
Loss on valuation of investments in capital of subsidiaries and affiliates	221	-	(221)
(Increase)/decrease in notes and accounts receivable-trade	(5,006)	1,062	6,068
(Increase)/decrease in merchandise and finished goods	4,377	(1,298)	(5,675)
Increase/(decrease) in notes and accounts payable-trade	1,983	(887)	(2,870)
Other cash flows from operating activities	1,647	127	(1,520)
Sub-total	33,457	28,275	(5,182)
Interest income and dividends income received	621	442	(179)
Interest paid	(714)	(536)	178
Income taxes (paid) refunded	(5,158)	(5,544)	(386)
<b>Cash flows from operating activities</b>	<b>28,206</b>	<b>22,637</b>	<b>(5,569)</b>
<b>II Cash flows from investing activities</b>			
Payments for purchases of tangible fixed assets	(13,919)	(15,101)	(1,182)
Payments for purchases of intangible fixed assets	(1,395)	(1,884)	(489)
Payments for purchases of investment securities	(12)	(13)	(1)
Proceeds from sales of investment securities	1,749	4,221	2,472
Payments for purchase of shares of subsidiaries	-	(65,262)	(65,262)
Proceeds from sales of investment in subsidiaries resulting in change in scope of consolidation	32	-	(32)
Payments for purchase of investments in affiliates	(815)	-	815
Payments for sales of investments in capital of subsidiaries resulting in change in scope of consolidation	-	(1,012)	(1,012)
Other cash flows from investing activities	(149)	(53)	96
<b>Cash flows from investing activities</b>	<b>(14,510)</b>	<b>(79,104)</b>	<b>(64,594)</b>
<b>Free cash flow</b>	<b>13,695</b>	<b>(56,467)</b>	<b>(70,162)</b>
<b>III Cash flows from financing activities</b>			
Net increase/(decrease) in short-term borrowings	(8,994)	82,914	91,908
Net increase/(decrease) in commercial papers	5,000	(5,000)	(10,000)
Proceeds from long-term borrowings	1,248	2,764	1,516
Repayment of long-term borrowings	(6,444)	(5,243)	1,201
Cash dividends paid	(3,868)	(4,297)	(429)
Dividends paid to non-controlling interests	(124)	(126)	(2)
Payments from changes in ownership interests in subsidiaries that do not result in change in scope of consolidation	(125)	(4,874)	(4,749)
Payments from changes in ownership interests in investments in capital of subsidiaries that do not result in change in scope of consolidation	-	(517)	(517)
Other cash flows from financing activities	(144)	(131)	13
<b>Cash flows from financing activities</b>	<b>(13,452)</b>	<b>65,487</b>	<b>78,939</b>
<b>IV Effect of exchange rate changes on cash and cash equivalents</b>	<b>(122)</b>	<b>(811)</b>	<b>(689)</b>
<b>V Net increase/(decrease) in cash and cash equivalents</b>	<b>120</b>	<b>8,208</b>	<b>8,088</b>
<b>VI Cash and cash equivalents at beginning of period</b>	<b>12,681</b>	<b>12,999</b>	<b>318</b>
<b>VII Increase in cash and cash equivalents from newly consolidated subsidiary</b>	<b>197</b>	<b>-</b>	<b>(197)</b>
<b>VIII Cash and cash equivalents at end of period</b>	<b>12,999</b>	<b>21,207</b>	<b>8,208</b>

\*Note

<b>Cash and cash equivalents at end of period</b>	12,999	21,207	8,208
<b>Fixed deposits mature over 3 months</b>	10	10	-
<b>Cash and bank balances</b>	13,009	21,217	8,208

### Consolidated Statements of Comprehensive Income

(Millions of yen)

	Fiscal Year Ended <b>FY2018 Full</b> from Apr. 1, 2017 to Mar. 31, 2018	Fiscal Year Ended <b>FY2019 Full</b> from Apr. 1, 2018 to Mar. 31, 2019	Variance
<b>Net income</b>	14,274	12,002	(2,272)
[Other comprehensive income]			
Unrealized holding gain/(loss) on securities	59	(1,367)	(1,426)
Unrealized gain/(loss) on derivative instruments	(331)	279	610
Translation adjustments	(791)	(7,590)	(6,799)
Remeasurements of defined benefit plans	635	1	(634)
Share of other comprehensive income of affiliates accounted for using equity method	(23)	(98)	(75)
Total other comprehensive income	(451)	(8,775)	(8,324)
<b>Comprehensive income</b>	13,823	3,226	(10,597)
[Comprehensive income attributable to]			
Comprehensive income attributable to owners of parent	13,444	3,640	(9,804)
Comprehensive income attributable to non-controlling interests	378	(413)	(791)
<b>Total comprehensive income</b>	13,823	3,226	(10,597)

### Consolidated Statements of Changes in Equity

(Millions of yen)

	Shareholder's equity				Accumulated other comprehensive income					Total shareholder's equity
	Common Stock	Capital surplus	Retained earnings	Treasury stock	Unrealized holding gain/(loss) on securities	Unrealized gain/(loss) on hedging instruments	Translation adjustments	Accumulated Remeasurements of defined benefit plans	Net income attributable to non-controlling interests	
<b>BALANCE on April 1, 2017</b>	13,208	15,609	119,251	(1,749)	5,484	41	29	(1,144)	4,749	155,480
Cash dividends paid			(3,868)							(3,868)
Net income attributable to owners of parent			13,742							13,742
Purchase of treasury stock				(1)						(1)
Change in scope of consolidation			(94)							(94)
Net changes of items other than shareholder's equity					59	(371)	(621)	635	(63)	(361)
Total changes of items during period			9,779	(1)	59	(371)	(621)	635	(63)	9,416
<b>BALANCE on March 31, 2018</b>	13,208	15,609	129,031	(1,750)	5,543	(329)	(592)	(509)	4,686	164,897
Cash dividends paid			(4,297)							(4,297)
Net income attributable to owners of parent			11,582							11,582
Purchase of treasury stock				(1)						(1)
Purchase of share of consolidated subsidiaries		(3,131)								(3,131)
Net changes of items other than shareholder's equity					(1,367)	319	(6,895)	1	(1,880)	(9,821)
Total changes of items during period	-	(3,131)	7,284	(1)	(1,367)	319	(6,895)	1	(1,880)	(5,670)
<b>BALANCE on March 31, 2019</b>	13,208	12,478	136,315	(1,752)	4,176	(9)	(7,487)	(507)	2,806	159,227